# **FORM ADV**

### UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION AND REPORT BY EXEMPT REPORTING ADVISERS

Primary Business Name: BASS AND BELL, INC.

Annual Amendment - Item 5 Information About Your Advisory Business - Employees, Clients, and Compensation

Rev. 10/2021

**CRD Number: 300557** 

### Item 5 Information About Your Advisory Business - Employees, Clients, and Compensation

Responses to this Item help us understand your business, assist us in preparing for on-site examinations, and provide us with data we use when making regulatory policy. Part 1A Instruction 5.a. provides additional guidance to newly formed advisers for completing this Item 5.

## **Employees**

If you are organized as a sole proprietorship, include yourself as an employee in your responses to Item 5.A. and Items 5.B.(1), (2), (3), (4), and (5). If an employee performs more than one function, you should count that employee in each of your responses to Items 5.B.(1), (2), (3), (4), and (5).

A. Approximately how many employees do you have? Include full- and part-time employees but do not include any clerical workers.

4

B. (1) Approximately how many of the employees reported in 5.A. perform investment advisory functions (including research)?

4

(2) Approximately how many of the employees reported in 5.A. are registered representatives of a broker-dealer?

0

- (3) Approximately how many of the *employees* reported in 5.A. are registered with one or more *state securities authorities* as *investment adviser representatives*?
- (4) Approximately how many of the *employees* reported in 5.A. are registered with one or more *state securities authorities* as *investment adviser representatives* for an investment adviser other than you?

n

(5) Approximately how many of the *employees* reported in 5.A. are licensed agents of an insurance company or agency?

3

(6) Approximately how many firms or other *persons* solicit advisory *clients* on your behalf?

0

In your response to Item 5.B.(6), do not count any of your employees and count a firm only once – do not count each of the firm's employees that solicit on your behalf.

#### Clients

In your responses to Items 5.C. and 5.D. do not include as "clients" the investors in a private fund you advise, unless you have a separate advisory relationship with those investors.

C. (1) To approximately how many clients for whom you do not have regulatory assets under management did you provide investment advisory services during your most recently

completed fiscal year?

- (2) Approximately what percentage of your *clients* are non-*United States persons*? 0%
- D. For purposes of this Item 5.D., the category "individuals" includes trusts, estates, and 401(k) plans and IRAs of individuals and their family members, but does not include businesses organized as sole proprietorships.

The category "business development companies" consists of companies that have made an election pursuant to section 54 of the Investment Company Act of 1940. Unless you provide advisory services pursuant to an investment advisory contract to an investment company registered under the Investment Company Act of 1940, do not answer (1)(d) or (3)(d) below.

Indicate the approximate number of your *clients* and amount of your total regulatory assets under management (reported in Item 5.F. below) attributable to each of the following type of *clients*. If you have fewer than 5 *clients* in a particular category (other than (d), (e), and (f)) you may check Item 5.D.(2) rather than respond to Item 5.D.(1).

The aggregate amount of regulatory assets under management reported in Item 5.D.(3) should equal the total amount of regulatory assets under management reported in Item 5.F.(2)(c) below.

If a *client* fits into more than one category, select one category that most accurately represents the *client* to avoid double counting *clients* and assets. If you advise a registered investment company, business development company, or pooled investment vehicle, report those assets in categories (d), (e), and (f) as applicable.

| Type of <i>Client</i>   | (1) Number of<br>Client(s) | (2) Fewer than 5<br>Clients | (3) Amount of Regulatory Assets under<br>Management |
|---|----------------------------|-----------------------------|---|
| (a) Individuals (other than high net worth individuals)   | 125                        |                             | \$ 54,588,956                                       |
| (b) High net worth individuals  | 160                        |                             | \$ 430,297,799                                      |
| (c) Banking or thrift institutions  |                            |                             | \$  |
| (d) Investment companies  |                            |                             | \$  |
| (e) Business development companies  |                            | 1                           | \$  |
| (f) Pooled investment vehicles (other than investment companies and business development companies) |                            |                             | \$  |
| (g) Pension and profit sharing plans (but not the plan participants or government pension plans)    | 10                         |                             | \$ 21,702,091                                       |
| (h) Charitable organizations  | 5                          |                             | \$ 26,779,044                                       |
| (i) State or municipal government entities (including government pension plans)                     |                            |                             | \$  |
| (j) Other investment advisers   |                            |                             | \$  |
| (k) Insurance companies   | 2                          |                             | \$ 44,852,102                                       |
| (I) Sovereign wealth funds and foreign official institutions  |                            |                             | \$  |
| (m) Corporations or other businesses not listed above   | 2                          |                             | \$ 2,061,851  |
| (n) Other:  |                            |                             | \$  |

| E. ' | You                     | are co                           | empensated for your investment advisory services b                      | y (check all that apply):               |                            |  |                 |
|------|-------------------------|----------------------------------|---|---|----------------------------|--|-----------------|
|      | V                       |                                  | A percentage of assets under your management                            | , |                            |  |                 |
|      |                         | (2)                              | Hourly charges  |   |                            |  |                 |
|      |                         | (3)                              | Subscription fees (for a newsletter or periodical)                      |   |                            |  |                 |
|      |                         | (4)                              | Fixed fees (other than subscription fees)                               |   |                            |  |                 |
|      |                         | ( - )                            | Commissions   |   |                            |  |                 |
|      |                         | (6)                              | Performance-based fees  |   |                            |  |                 |
|      |                         | (7)                              | Other (specify):  |   |                            |  |                 |
| [tem | 5 Iı                    | nform                            | ation About Your Advisory Business - Regulate                           | ory Assets Under Management             | t                          |  |                 |
| Regu | ılat                    | ory As                           | ssets Under Management  |   |                            |  |                 |
| E /  | 1 \                     | Do voi                           | u provide continuous and regular supervisory or ma                      | nagement convices to cocurities         | oortfolios?                |  | Yes No          |
|      | -                       |                                  | ı provide continuous and regular supervisory or ma                      |   |                            |  | ⊙ ೧             |
| (    | 2)                      | If yes,                          | what is the amount of your regulatory assets unde                       |   | of accounts?               |  |                 |
|      |                         |                                  |   | U.S. Dollar Amount                      |                            | Total Number of Accounts                                     |                 |
|      |                         | Discre                           | etionary: (a)   | \$ 580,281,843                          | ` '                        | 1,075  |                 |
|      |                         | Non-E                            | Discretionary: (b)  | \$ 0                                    | (e)                        | 0  |                 |
|      |                         | Total:                           | (c)   | \$ 580,281,843                          | (f)                        | 1,075  |                 |
| (    |                         | What is<br><i>person</i><br>\$ 0 | s the approximate amount of your total regulatory as?                   | assets under management (repo           | rted in Item 5.F.(2)(c) ab | ove) attributable to <i>clients</i> who are non- <i>Unit</i> | ed States       |
|      |                         | T -                              |   |   |                            |  |                 |
| [tem | 5 I:                    | nform                            | ation About Your Advisory Business - Advisory                           | / Activities                            |                            |  |                 |
| Advi | sory                    | y Activ                          | vities  |   |                            |  |                 |
| G.   | Wha                     | at type                          | e(s) of advisory services do you provide? Check all t                   | hat apply.                              |                            |  |                 |
|      |                         | (1)                              | Financial planning services   |   |                            |  |                 |
|      |                         | (2)                              | Portfolio management for individuals and/or small                       |   |                            |  |                 |
|      |                         | (3)                              | Portfolio management for investment companies (                         | as well as "business developmen         | t companies" that have n   | nade an election pursuant to section 54 of th                | e Investment    |
|      |                         | (4)                              | Company Act of 1940)  Portfolio management for pooled investment vehice | clas (other than investment comp        | anioc)                     |  |                 |
|      | V                       | (5)                              | Portfolio management for businesses (other than :                       | •                                       | •                          | ered investment companies and other pooled                   | d investment    |
|      |                         | (3)                              | vehicles)   | sman sasmesses) or montational          | chemis (other than region  | ierea investment companies una otnei poolet                  | 2 1117 COCITION |
|      | $\overline{\mathbf{v}}$ | (6)                              | Pension consulting services   |   |                            |  |                 |
|      |                         | (7)                              | Selection of other advisers (including private fund                     | managers)                               |                            |  |                 |
|      |                         | (8)                              | Publication of periodicals or newsletters                               |   |                            |  |                 |
|      |                         | (9)                              | Security ratings or pricing services                                    |   |                            |  |                 |
|      |                         | -                                | <del>-</del>  |   |                            |  |                 |
|      |                         | (11)                             | Educational seminars/workshops  |   |                            |  |                 |

|    | Do not check Item 5.G.(3) unless you provide advisory services pursuant to an investment advisory contract to an investment company registered under the Investment Act of 1940, including as a subadviser. If you check Item 5.G.(3), report the 811 or 814 number of the investment company or investment companies to which you p in Section 5.G.(3) of Schedule D. |            | -       |
|----|--|------------|---------|
| н. | If you provide financial planning services, to how many clients did you provide these services during your last fiscal year?   |            |         |
|    | $^{\circ}$   |            |         |
|    | C 1-10   |            |         |
|    | C 11 - 25  |            |         |
|    | C 26 - 50  |            |         |
|    | C 51 - 100   |            |         |
|    | C 101 - 250  |            |         |
|    | C 251 - 500  |            |         |
|    | O More than 500  |            |         |
|    | If more than 500, how many?<br>(round to the nearest 500)  |            |         |
|    | In your responses to this Item 5.H., do not include as "clients" the investors in a private fund you advise, unless you have a separate advisory relationship with those   | investors  | ;.      |
|    |  | Yes        | No      |
| I. | (1) Do you participate in a wrap fee program?  | 0          | $\odot$ |
|    | (2) If you participate in a wrap fee program, what is the amount of your regulatory assets under management attributable to acting as:   |            |         |
|    | (a) sponsor to a wrap fee program \$   |            |         |
|    | (b) portfolio manager for a <i>wrap fee program</i> ?  \$  |            |         |
|    | (c) <i>sponsor</i> to and portfolio manager for the same <i>wrap fee program</i> ?  \$   |            |         |
|    | If you report an amount in Item 5.1.(2)(c), do not report that amount in Item 5.1.(2)(a) or Item 5.1.(2)(b).   |            |         |
|    | If you are a portfolio manager for a wrap fee program, list the names of the programs, their sponsors and related information in Section 5.I.(2) of Schedule D.  |            |         |
|    | If your involvement in a wrap fee program is limited to recommending wrap fee programs to your clients, or you advise a mutual fund that is offered through a wrap do not check Item 5.I.(1) or enter any amounts in response to Item 5.I.(2).   | fee progra | ат,     |
|    |  | Yes        | No      |
| J. | (1) In response to Item 4.B. of Part 2A of Form ADV, do you indicate that you provide investment advice only with respect to limited types of investments?   | 0          | •       |
|    | (2) Do you report <i>client</i> assets in Item 4.E. of Part 2A that are computed using a different method than the method used to compute your regulatory assets under management?   | 0          |         |

(12) Other(specify):

| K. | Separately Managed Account Clients  | <b>V</b> |         |
|----|---|----------|---------|
|    | (1) Do you have regulatory assets under management attributable to <i>clients</i> other than those listed in Item 5.D.(3)(d)-(f) (separately managed account <i>clients</i> )?  |          | No<br>C |
|    | If yes, complete Section 5.K.(1) of Schedule D.   |          |         |
|    | (2) Do you engage in borrowing transactions on behalf of any of the separately managed account clients that you advise?   | 0        | •       |
|    | If yes, complete Section 5.K.(2) of Schedule D.   |          |         |
|    | (3) Do you engage in derivative transactions on behalf of any of the separately managed account clients that you advise?  | 0        | •       |
|    | If yes, complete Section 5.K.(2) of Schedule D.   |          |         |
|    | (4) After subtracting the amounts in Item 5.D.(3)(d)-(f) above from your total regulatory assets under management, does any custodian hold ten percent or more of this remaining amount of regulatory assets under management?  | •        | 0       |
|    | If yes, complete Section 5.K.(3) of Schedule D for each custodian.  |          |         |
| L. | Marketing Activities  | Yes      | No      |
|    | (1) Do any of your <i>advertisements</i> include:   |          |         |
|    | (a) Performance results?  | 0        | 0       |
|    | (b) A reference to specific investment advice provided by you (as that phrase is used in rule 206(4)-1(a)(5))?  | 0        | 0       |
|    | (c) Testimonials (other than those that satisfy rule 206(4)-1(b)(4)(ii))?   | О        | 0       |
|    | (d) Endorsements (other than those that satisfy rule 206(4)-1(b)(4)(ii))?   | 0        | 0       |
|    | (e) Third-party ratings?  | 0        | 0       |
|    | (2) If you answer "yes" to L(1)(c), (d), or (e) above, do you pay or otherwise provide cash or non-cash compensation, directly or indirectly, in connection with the use of testimonials, endorsements, or third-party ratings? | 0        | О       |
|    | (3) Do any of your advertisements include hypothetical performance ?  | o        | 0       |
|    | (4) Do any of your advertisements include predecessor performance?  | 0        | 0       |

### SECTION 5.G.(3) Advisers to Registered Investment Companies and Business Development Companies

No Information Filed

### SECTION 5.I.(2) Wrap Fee Programs

#### No Information Filed

### SECTION 5.K.(1) Separately Managed Accounts

After subtracting the amounts reported in Item 5.D.(3)(d)-(f) from your total regulatory assets under management, indicate the approximate percentage of this remaining amount attributable to each of the following categories of assets. If the remaining amount is at least \$10 billion in regulatory assets under management, complete Question (a). If the remaining amount is less than \$10 billion in regulatory assets under management, complete Question (b).

Any regulatory assets under management reported in Item 5.D.(3)(d), (e), and (f) should not be reported below.

If you are a subadviser to a separately managed account, you should only provide information with respect to the portion of the account that you subadvise.

End of year refers to the date used to calculate your regulatory assets under management for purposes of your *annual updating amendment*. Mid-year is the date six months before the end of year date. Each column should add up to 100% and numbers should be rounded to the nearest percent.

Investments in derivatives, registered investment companies, business development companies, and pooled investment vehicles should be reported in those categories. Do not report those investments based on related or underlying portfolio assets. Cash equivalents include bank deposits, certificates of deposit, bankers' acceptances and similar bank instruments.

Some assets could be classified into more than one category or require discretion about which category applies. You may use your own internal methodologies and the conventions of your service providers in determining how to categorize assets, so long as the methodologies or conventions are consistently applied and consistent with information you report internally and to current and prospective clients. However, you should not double count assets, and your responses must be consistent with any instructions or other guidance relating to this Section.

| (a) | Asset Type   | Mid-year | End of year |
|-----|--|----------|-------------|
|     | (i) Exchange-Traded Equity Securities  | %        | %           |
|     | (ii) Non Exchange-Traded Equity Securities   | %        | %           |
|     | (iii) U.S. Government/Agency Bonds   | %        | %           |
|     | (iv) U.S. State and Local Bonds  | %        | %           |
|     | (v) Sovereign Bonds  | %        | %           |
|     | (vi) Investment Grade Corporate Bonds  | %        | %           |
|     | (vii) Non-Investment Grade Corporate Bonds   | %        | %           |
|     | (viii) Derivatives   | %        | %           |
|     | (ix) Securities Issued by Registered Investment Companies or Business Development Companies  | %        | %           |
|     | (x) Securities Issued by Pooled Investment Vehicles (other than Registered Investment Companies or Business Development Companies) | %        | %           |

| (xi) Cash and Cash Equivalents | % | % |
|--------------------------------|---|---|
| (xii) Other                    | % | % |

Generally describe any assets included in "Other"

| Asse   | et Type  | End of year |
|--------|--|-------------|
| (i)    | Exchange-Traded Equity Securities  | 31 %        |
| (ii)   | Non Exchange-Traded Equity Securities  | 0 %         |
| (iii)  | U.S. Government/Agency Bonds   | 3 %         |
| (iv)   | U.S. State and Local Bonds   | 6 %         |
| (v)    | Sovereign Bonds  | 0 %         |
| (vi)   | Investment Grade Corporate Bonds   | 4 %         |
| (vii)  | Non-Investment Grade Corporate Bonds   | 0 %         |
| (viii) | Derivatives  | 0 %         |
| (ix)   | Securities Issued by Registered Investment Companies or Business Development Companies   | 43 %        |
| (x)    | Securities Issued by Pooled Investment Vehicles (other than Registered Investment Companies or Business Development Companies) | 0 %         |
| (xi)   | Cash and Cash Equivalents  | 13 %        |
| (xii)  | Other  | 0 %         |

Generally describe any assets included in "Other"

## SECTION 5.K.(2) Separately Managed Accounts - Use of Borrowingsand Derivatives

☐ No information is required to be reported in this Section 5.K.(2) per the instructions of this Section 5.K.(2)

If your regulatory assets under management attributable to separately managed accounts are at least \$10 billion, you should complete Question (a). If your regulatory assets under management attributable to separately managed accounts are at least \$500 million but less than \$10 billion, you should complete Question (b).

(a) In the table below, provide the following information regarding the separately managed accounts you advise. If you are a subadviser to a separately managed account, you should only provide information with respect to the portion of the account that you subadvise. End of year refers to the date used to calculate your regulatory assets under management for purposes of your *annual updating amendment*. Mid-year is the date six months before the end of year date.

In column 1, indicate the regulatory assets under management attributable to separately managed accounts associated with each level of gross notional exposure. For purposes of this table, the gross notional exposure of an account is the percentage obtained by dividing (i) the sum of (a) the dollar amount of any *borrowings* and (b) the *gross notional value* of all derivatives, by (ii) the regulatory assets under management of the account.

In column 2, provide the dollar amount of borrowings for the accounts included in column 1.

In column 3, provide aggregate *gross notional value* of derivatives divided by the aggregate regulatory assets under management of the accounts included in column 1 with respect to each category of derivatives specified in 3(a) through (f).

You may, but are not required to, complete the table with respect to any separately managed account with regulatory assets under management of less than \$10,000,000.

Any regulatory assets under management reported in Item 5.D.(3)(d), (e), and (f) should not be reported below.

### (i) Mid-Year

| Gross Notional<br>Exposure | (1) Regulatory Assets Under<br>Management | (2)<br>Borrowings |                                 | (3) Derivative Exposures              |                          |                          |                             |                         |
|----------------------------|---|-------------------|---------------------------------|---------------------------------------|--------------------------|--------------------------|-----------------------------|-------------------------|
|                            |   |                   | (a) Interest Rate<br>Derivative | (b) Foreign<br>Exchange<br>Derivative | (c) Credit<br>Derivative | (d) Equity<br>Derivative | (e) Commodity<br>Derivative | (f) Other<br>Derivative |
| Less than 10%              | \$  | \$                | %                               | %                                     | %                        | %                        | %                           | %                       |
| 10-149%                    | \$  | \$                | %                               | %                                     | %                        | %                        | %                           | %                       |
| 150% or more               | \$  | \$                | %                               | %                                     | %                        | %                        | %                           | %                       |

Optional: Use the space below to provide a narrative description of the strategies and/or manner in which *borrowings* and derivatives are used in the management of the separately managed accounts that you advise.

### (ii) End of Year

| Gross Notional<br>Exposure | (1) Regulatory Assets Under<br>Management | (2)<br>Borrowings |                                 | (3) Derivative Exposures              |                          |                          |                             |                         |
|----------------------------|---|-------------------|---------------------------------|---------------------------------------|--------------------------|--------------------------|-----------------------------|-------------------------|
|                            |   |                   | (a) Interest Rate<br>Derivative | (b) Foreign<br>Exchange<br>Derivative | (c) Credit<br>Derivative | (d) Equity<br>Derivative | (e) Commodity<br>Derivative | (f) Other<br>Derivative |
| Less than 10%              | \$  | \$                | %                               | %                                     | %                        | %                        | %                           | %                       |
| 10-149%                    | \$  | \$                | %                               | %                                     | %                        | %                        | %                           | %                       |
| 150% or more               | \$  | \$                | %                               | %                                     | %                        | %                        | %                           | %                       |

Optional: Use the space below to provide a narrative description of the strategies and/or manner in which *borrowings* and derivatives are used in the management of the separately managed accounts that you advise.

(b) In the table below, provide the following information regarding the separately managed accounts you advise as of the date used to calculate your regulatory assets under management for purposes of your *annual updating amendment*. If you are a subadviser to a separately managed account, you should only provide information with respect to the portion of the account that you subadvise.

In column 1, indicate the regulatory assets under management attributable to separately managed accounts associated with each level of gross notional exposure. For purposes of this table, the gross notional exposure of an account is the percentage obtained by dividing (i) the sum of (a) the dollar amount of any borrowings and (b) the gross notional value

of all derivatives, by (ii) the regulatory assets under management of the account.

In column 2, provide the dollar amount of borrowings for the accounts included in column 1.

You may, but are not required to, complete the table with respect to any separately managed accounts with regulatory assets under management of less than \$10,000,000.

Any regulatory assets under management reported in Item 5.D.(3)(d), (e), and (f) should not be reported below.

| Gross Notional Exposure | (1) Regulatory Assets Under Management | (2) Borrowings |
|-------------------------|--|----------------|
| Less than 10%           | \$                                     | \$             |
| 10-149%                 | \$                                     | \$             |
| 150% or more            | \$                                     | \$             |

Optional: Use the space below to provide a narrative description of the strategies and/or manner in which *borrowings* and derivatives are used in the management of the separately managed accounts that you advise.

## SECTION 5.K.(3) Custodians for Separately Managed Accounts

| Complete a separate Schedule D Section 5.K.(3) for each custodian that holds ten percent or more of your aggregate separately managed account regulatory asse | ts under |
|---|----------|
| management.   |          |

(a) Legal name of custodian:

RAYMOND JAMES & ASSOCIATES, INC.

(b) Primary business name of custodian:

RAYMOND JAMES & ASSOCIATES, INC.

(c) The location(s) of the custodian's office(s) responsible for custody of the assets:

City: State: Country:
ST. PETERSBURG Florida United States

Yes No

 $\circ$ 

- (d) Is the custodian a *related person* of your firm?
- (e) If the custodian is a broker-dealer, provide its SEC registration number (if any)

8 - 10999

- (f) If the custodian is not a broker-dealer, or is a broker-dealer but does not have an SEC registration number, provide its legal entity identifier (if any)
- (g) What amount of your regulatory assets under management attributable to separately managed accounts is held at the custodian? \$ 569,351,988

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